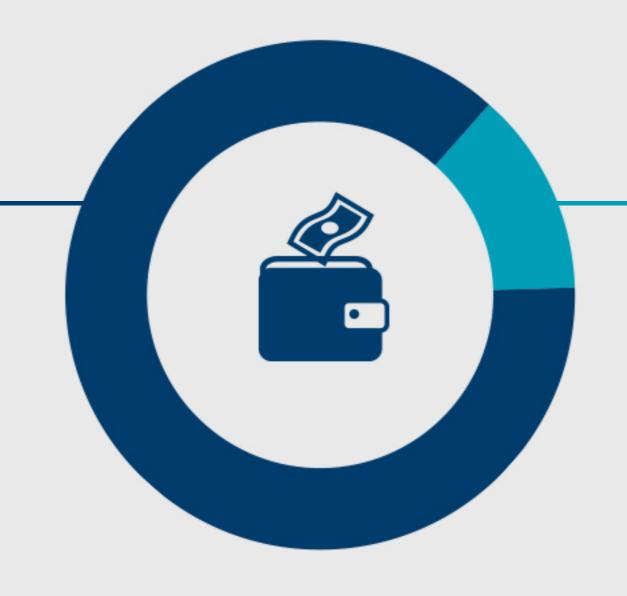
Modern Money | part II

Newly-released data from Ameriprise Financial reveals how today's investors navigate their financial lives. The latest data is part of the Ameriprise Modern Money study, which surveyed more than 3,000 U.S. adults ages 30-69 with at least \$100,000 in investable assets, including more than 700 millionaires.

Building wealth is a journey, even for millionaires

How respondents with \$1 million or more in investable assets perceive their wealth

87% do not consider themselves wealthy



Only 13% consider themselves wealthy

Planning is key

The majority of investors surveyed have an informal or formal financial plan.



53% have specific target amount or rough idea of how much they need to save and invest



43% have a detailed financial plan



4% do not have any type of financial plan

Retirement is top-of-mind for all

Millennials, Generation X, and Boomers who participated in the survey all have the same top financial priority.



saving for retirement

Shifting money attitudes



of respondents believe their approach to making long-term investing decisions is different or very different from what they saw their parents do growing up, compared with 42% who say it's similar or very similar



of survey respondents say that aligning investments with personal values is more important today compared with 10 years ago This attitude is consistent among Millennials, Generation X, and Baby Boomers

When it comes to handling long-term investment decisions:

38% 4



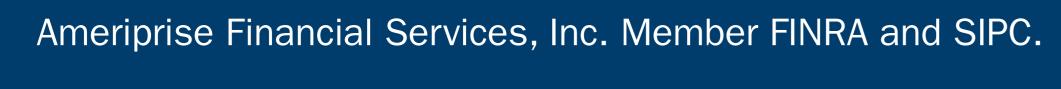
say they partner with someone else

46%



say they make those decisions alone

The Modern Money study was created by Ameriprise Financial, Inc. and conducted online by Artemis Strategy Group December 11-25, 2018 among 3,008 U.S. adults between the ages of 30-69 with at least \$100,000 in investable assets. Millennials are defined as ages 30-37, Gen X is ages 38-53 and Boomers ages 54-69. For further information and details about the study, including verification of data that may not be published as part of this report, please contact Ameriprise Financial or go to Ameriprise.com/modernmoney.



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